# SPERTSCOM GIVING WINGS TO DREAMS



CONCLAVE 2025

# Fuelling the Future of Indian Sports Entrepreneurship

A one-of-a-kind platform where sports innovators meet investors, federations, and industry leaders — under one roof.



25 AUG, 2025

10:00 AM onwards

Shangri-La Hotel, Delhi

Organised by SPORTSCOM



PLATINUM PARTNERS





PRIME PARTNERS

















# ABOUT THE CONCLAVE

The SPORTSCOM Giving Wings to Dream Conclave 2025 is an industry-first initiative by SPORTSCOM aimed at **catalysing**India's sports startup ecosystem. As India's sporting landscape continues to expand, this conclave offers a curated opportunity for early-stage sports ventures to connect with top venture capitalists, angel investors, and strategic partners.

# GOALS & OBJECTIVES



Promote innovation and entrepreneurship in India's sports sector.



Facilitate networking between ecosystem enablers, investors, and sports stakeholders



Enable startup founders to access mentorship, funding, and scale-up support.



Provide visibility to emerging technologies and business models in sports.

# TARGET PARTICIPANTS

#### STARTUPS

In sports tech, fitness, e-sports, performance analytics, sports retail fan engagement, etc.

#### INVESTORS

VCs, angels, family offices, institutional funds, sports accelerators.

#### GOVERNMENT & ENABLERS

Incubators, ministries, legal/financial experts.

# FEDERATIONS & CORPORATES

CSR wings, brands, and leagues.







## **PLENARY SESSION 1**

#### Investment Playbook: What VCs look for in Sports Startups

**SPEAKERS:** Leading VCs | Unicorn founders | Government stakeholders

- Metrics that matter: ARR, CAC, Retention and Scalability
- Lessons from successful investments in sports tech and fitness startups.
- Trends in venture capital, angel investing and crowdfunding in sports.

#### **PLENARY SESSION 2**

#### From Idea to Impact-scaling a sports startup

**SPEAKERS:** Industry leaders | State reps | Sports federation heads

- Challenges of entering and sustaining a niche market.
- How to attract and retain early customers and key stakeholders.
- Case studies of Indian sports startups that have made it big.





### **STARTUP PITCHING**

Shortlisted startups will pitch LIVE in front of an elite jury of top VCs, angels, and incubator partners.

#### **FORMAT**

- 10-minute pitch + 5-minute Q&A
- Constructive feedback by the jury
- Possibility of funding, partnerships, or pilot opportunities on the same day

# **VC NETWORKING LOUNGE**

#### Not pitching? No problem.

All participating startups will get:

- Access to the VC Lounge
- One-on-one conversations with investors
- Guidance on refining business models and fundraising strategy
- Access to accelerator, incubator, and grant partners

#### **TOP STARTUPS RECEIVE**

- Direct investor connections
- SPORTSCOM recognition certificate
- Post-event mentorship and incubation support

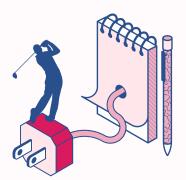




# MARKETING & PROMOTION

## **DIGITAL CHANNELS**

- Social media promotion through CII, SPORTSCOM, and partner channels
- Collaboration with startup ecosystem platforms and accelerators
- Outreach via founder, VC, and sports industry networks
- Press release to leading business and sports publications



#### **LOW-TO-NO-COST STRATEGIES**

- Cross-posting with partner organizations
- WhatsApp/Telegram channel outreach
- Emailers to incubator and alumni networks
- Word-of-mouth via federations and startup events

# PARTICIPATION GUIDELINES



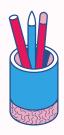
#### **STARTUPS**

- Register to attend or apply for the startup pitch
- Limited slots for live pitching selected based on innovation & impact potential
- All participating startups will receive networking opportunities



#### **INVESTORS**

- Curated access to top-tier founders
- Opportunity to discover early-stage innovations
- Lounge access and dedicated VC support team



#### **ECOSYSTEM ENABLERS & SPONSORS**

- Be part of India's most promising sports entrepreneurship event
- Showcase your commitment to building the future of Indian sports
- Branding opportunities through event collateral, booths, and on-ground activations

# KEY HIGHLIGHTS



#### 2 PLENARY SESSIONS

with leading VCs, policymakers, and industry veterans.



#### LIVE PITCHING COMPETITION

in front of India's top investors.



#### ON-THE-SPOT FUNDING

opportunities for select startups.



#### NETWORKING LOUNGE

for informal VC-startup engagement.



# SPORTSCOM





CONCLAVE 2025

# CONTACT US

For registration, sponsorship, or speaker opportunities: